

2nd


Applicable toward CPD Requirement

Two-Day Event!


Mini LLB for Aboriginal Leadership

Understanding key business & legal concepts essential to Aboriginal leadership


Workshop Included: Effective Negotiating Strategies & Key Agreements for Aboriginal Businesses




Course Leader
Amyn Lalji,
Miller Thomson
LLP




Course Leader
Janelle Dwyer,
Mandell Pinder
LLP



Robert Banno,
Davis LLP




Tim A. Dickson,
Farris, Vaughan,
Wills & Murphy
LLP



Rosanne Kyle,
Janes Freed-
man Kyle Law
Corporation




Mary Locke
Macaulay,
Eyford
MacaulayShaw
& Padmanabhan
LLP




Jonathan C.
Lotz,
Heenan Blaikie
LLP


"Very interesting and helpful information."




Scott A.
McCann,
Harris &
Company LLP



Rob Miller,
Miller Titerle
LLP



W. Ming Song,
Arbutus Law
Group LLP



Joan M. Young,
McMillan LLP

"Relevant documentation and cases."

"Great and thought provoking!"

"Excellent info!"

participating organizations

Arbutus Law Group LLP
Davis LLP
Eyford Macaulay Shaw & Padmanabhan LLP
Farris, Vaughan, Wills & Murphy LLP

Harris & Company LLP
Heenan Blaikie LLP
Janes Freedman Kyle Law Corporation
Mandell Pinder LLP

McMillan LLP
Miller Thomson LLP
Miller Titerle LLP

who should attend

Aboriginal leaders, councilors, board members, administrators & advisors; consultants, lawyers, consultants working with First Nations, government or business partners; tax and finance professionals

course highlights

- Limited Partnerships & Joint Ventures: Issues Affecting First Nations' Business Structures
- Fundamentals of Aboriginal Law--impact on Aboriginal Corporations
- Clarifying What Forms of Taxation Impact Aboriginal Companies
- Ensuring good Corporate Governance
- Effective Negotiating Strategies & Key Agreements for Aboriginal Businesses
- Risk Management in Aboriginal Business
- Reporting Requirements & Compliance
- Planning Negotiating and Drafting a Partnership Agreements with Mainstream Business
- Director Liability Issues: Legal and Compliance Obligations of Directors

FACULTY

COURSE LEADERS

AMYN LALJI

Amyn Lalji is a Partner in the Aboriginal Group at **Miller Thomson LLP**. He has acquired extensive knowledge and experience representing First Nations with respect to many of Canada's largest resource based projects and economic development initiatives.

JANELLE DWYER

Janelle Dwyer is a Partner at **Mandell Pinder LLP**. She practices in the area of economic development, specifically for First Nations communities. Janelle joined Mandell Pinder LLP in 2005 after practicing with one of the national Vancouver firms with a focus on real estate development and finance.

CO-LECTURERS

ROBERT BANNO

Robert Banno is a Partner at **Davis LLP**. Robert is engaged in a business practice with an emphasis on corporate and commercial law, corporate finance, mergers and acquisitions.

TIM A. DICKSON

Tim Dickson is a Partner in the litigation group at **Farris, Vaughan, Wills & Murphy LLP**. He practices as general counsel and acts in many areas of law, from complex commercial disputes to constitutional test cases.

ROSANNE KYLE

Rosanne Kyle is Principal at **Janes Freedman Kyle Law Corporation**. Ms. Kyle has practised Aboriginal law for 20 years. Her work includes negotiating and drafting IBAs.

MARY LOCKE MACAULAY

Mary Locke Macaulay is a Partner with **Eyford Macaulay Shaw & Padmanabhan LLP**. She represents clients in a wide variety of civil matters involving aboriginal law, and insurance claims.

JONATHAN C. LOTZ

Jonathan Lotz is a Partner at **Heenan Blaikie LLP**. He practises in the areas of corporate finance, mining and securities.

SCOTT A. MCCANN

Scott McCann is a Partner at **Harris & Company**. He advises and represents employers in all areas of labour and employment law.

ROB MILLER

Rob Miller is a Founding Partner of **Miller Titerle LLP** and focuses his practice on Aboriginal economic development and natural resource law.

W. MING SONG

Ming Song is a Partner at **Arbutus Law Group**. She has worked exclusively in the area of Aboriginal law representing First Nations since 1992.

JOAN M. YOUNG

Joan M. Young is a Partner at **McMillan LLP**. She is Senior Litigator in the firm's Advocacy and Litigation Group, and the Competition and Antitrust Group.

COURSE PROGRAM

CORPORATE STRUCTURING FOR FIRST NATION BUSINESSES

Aboriginal business leaders need to have a clear understanding of the ways to structure their business, the issues affecting the choice of structure and the legal consequences and implications of each type of business structure. This session will examine the legal issues that entrepreneurs, their business and business partners must address.

- Types of corporate structures
- Tax issues
- Liability issues
- Governance issues
- Best practices and common pitfalls to avoid



AV Proceedings

Audio/video segments clickable slide by slide
Papers and overheads also included
Print any of the material for your own use

GOOD CORPORATE GOVERNANCE: DUTIES OF FIRST NATIONS AND THEIR DIRECTORS

This session explores how Aboriginal businesses can establish clear good governance practices and looks at the key roles and responsibilities of First Nation Chief and Council as they set up these businesses and as owners in trust of the businesses. We compare this to the role of directors and discuss governance tools to increase the likelihood of business success.

- Functions and duties of Chief and Council: from inception of business, to owners in trust for the community
- Functions and duties of directors
- Policy development: when and by whom?
- Types of policies and components of good policies
- Practice tips: day-to-day systems

SUPPLEMENTARY COURSE MATERIAL

Federated Press is now providing delegates with access to an innovative new database containing at least 25 interactive multimedia presentations by leading experts including approximately 20 hours of lectures on the topics covered by this course, including all slides and speakers' papers. See the list of presentations on page 4.

- *This program can be applied towards 9 of the 12 hours of annual Continuing Professional Development (CPD) required by the Law Society of Upper Canada. Please note that these CPD hours are not accredited for the New Member Requirement.*
- *For Alberta lawyers, consider including this course as a CPD learning activity in your mandatory annual Continuing Professional Development Plan as required by the Law Society of Alberta.*
- *Attendance at this course can be reported as 10 hours of Continuing Professional Development (CPD) to the Law Society of B.C.*
- *The Barreau du Québec automatically accredits training activities held outside the Province of Quebec and accredited by another Law Society which has adopted MCLE for its members*

COURSE PROGRAM

SETTING UP A LIMITED PARTNERSHIP

The limited partner structure is often used when there are specific goals with respect to facilitating certain investment structures and tax planning needs. This session looks at the uses of limited partnerships involving Aboriginal partners, as well as best practices for achieving success with them.

- Tax implications for limited partnerships
- Sourcing capital: financing Aboriginal limited partnerships
- Evaluating potential partners: a due diligence checklist
- Strategic advantages of Aboriginal limited partnerships

DEALING WITH CONFLICTS OF INTEREST

One of the main challenges facing many First Nation, Inuit, and Métis businesses revolves around conflicts of interest and issues related to band governance for band-owned businesses. This session will explore conflicts of interest between native bands and Aboriginal business and the importance of having a governance structure in place.

- Potential conflicts when a band council is also a board of directors
- Governance challenges for band-owned businesses
- Best interests of business vs. community
- Conflict of interest with respect to hiring practices

UNDERSTANDING AND AVOIDING HUMAN RESOURCES RISK

There are numerous statutory, contractual and common law obligations on Aboriginal employers and it is often difficult to determine which obligations apply to your employees. This session will outline the myriad of legislation and common law obligations that apply to the employment relationship to assist you in avoiding future claims with a focus on recent developments affecting termination policies and practices.

- Jurisdictional issues: Provincial or Federal legislation?
- Designing and implementing compliant HR policies procedures
- Human rights issues in employment
- Steps in establishing just cause
- Role of a progressive discipline policy

SHAREHOLDER AND MEMBER RIGHTS IN ABORIGINAL CORPORATIONS AND SOCIETIES

First Nations increasingly use corporate structures to hold assets and to pursue economic opportunities. To avoid future disputes, care must be taken in structuring the corporation or society and in conducting business to provide for shareholder/member rights to reflect the unique interests of community members.

- Minority rights
- Shareholder agreements
- Dispute resolution

PRIVACY ISSUES AFFECTING FIRST NATIONS LEADERSHIP

Safety of information and protection of legal rights to privacy are prominent issues for individuals and organizations, as a large and continually growing challenge for all organizations is the effective management of information and privacy compliance. This discussion will address the privacy issues affecting First Nation leadership and provide context on the measures that can be taken to address privacy risks.

- Privacy regulatory regimes
- Quantifying your organization's security and privacy risks
- Privacy compliance with legal requirements
- Auditing your information handling practices

GETTING THE DEAL DONE: PRACTICAL ISSUES IN BUSINESS DEVELOPMENT

Aboriginal businesses are growing in terms of numbers, size and complexity, often engaging in projects with non-Aboriginals. To achieve further success in the future, these First Nation businesses must take into key practical considerations in Aboriginal business development. This session will examine business development opportunities and challenges for First Nation business.

- Practical considerations for growing your company successfully
- Use of partnerships to develop business
- Preparing to compete with non-native businesses
- Sourcing capital for business growth

GENERATING BUSINESS OPPORTUNITIES FROM THE CROWN'S DUTY TO CONSULT

The provincial and federal crown have a legal duty to consult with and potentially accommodate First Nations whose Aboriginal rights may be infringed upon by development projects in their traditional territory. Effective consultation allows First Nation participation in decision making with respect to their land and to benefit from the social and economic rewards of such opportunities.

- How business opportunities can be generated through the duty to consult
- Participating in resource development and environmental protection
- Seeking a fair share in the jobs, economic growth and prosperity generated by resource wealth
- Best practices for capitalizing on new opportunities for Aboriginal businesses

WORKSHOP

EFFECTIVE NEGOTIATING STRATEGIES & KEY AGREEMENTS FOR ABORIGINAL BUSINESSES

This session will deal with the practical negotiation techniques necessary to achieve successful agreements, focusing on issues and agreements particular to Aboriginal leaders.

- Effective negotiating and mediation strategies
- Understanding advanced negotiating principles and applying them
- Appraising your negotiating philosophy
- Negotiating joint ventures and partnerships
- Negotiating partnerships government funding

MULTIMEDIA

Your registration includes an interactive multimedia CD-ROM comprising the following presentations from recent Federated Press courses and conferences. They are presented in their entirety with complete audio and accompanying slides.

For an additional \$175 to the registration fee, you can receive the multimedia proceedings of this course on CD-ROM, containing all presentations given at this event. If not registered for the event, the cost of this CD, is \$599.

To receive the presentations described below as well as the presentations given at the event, the cost is \$799.

Effective Negotiating Strategies & Key Agreements for Aboriginal Businesses

Neil Reddekopp
Ackroyd LLP

Good Corporate Governance and Duties of Directors

Heather L. Treacy, Q.C.
Davis LLP

Reorganization of Foreign Affiliates

Phil Halvorson, CA
Ernst & Young LLP

Reporting Requirements & Compliance

Kevin C. Hamel
Ernst & Young LLP

Taxation of Aboriginal Business: Clarifying What Forms of Taxation Impact Aboriginal Companies

Michael J. Flatters
Burnet Duckworth & Palmer LLP

Legal & Practical Considerations in Aboriginal Business: Planning & Preparing for Negotiations

Brian M.V. McGuigan
Eagle Law Group

Mining & Aboriginal Peoples: Consultation, Accommodation and Participation Agreements - Impact Benefit Agreements in Aboriginal Law

Tracy Pratt
Fasken Martineau DuMoulin LLP

Recruiting People with Disabilities and Aboriginal Persons at CIBC

Tom Proszowski
CIBC

Recruitment & Retention of Aboriginal Persons at Manitoba Hydro

Dana Beljanic
Manitoba Hydro

Reaching Canada's Aboriginal Population

Diane Poirier
Poirier Communications

Developing an Internal Recruitment Agency: CIBC's 4-Pronged Initiative to Recruit People with Disabilities and Aboriginal Persons

Tom Proszowski
CIBC

Aboriginal Youth Focus at SaskTel: Recruiting and Retaining a Diverse Well-Qualified Workforce

Carolynne Warner
Sasktel

Building an Aboriginal Information Management Community

Tom Maracle
Xerox Canada

Recruitment & Retention of Aboriginal Persons at Canada Post

France Coulombe
Canada Post Corporation

Corporate Structuring for First Nation Businesses: Limited Partnerships & Joint Ventures

David Allardice
Miller Titerle LLP

Tax Issues Related to Joint Ventures with First Nations

Michael J. Flatters
Burnet, Duckworth & Palmer LLP

Canadian Corporate Finance Structures & Domestic Tax Planning

Brian D. Segal
Baker & McKenzie LLP

Tax Planning for Limited Partnerships

Jeffrey R. Foreman
Grant Thornton LLP

Fundamentals of Aboriginal law and Impact on Business: Legal Issues surrounding Aboriginal Corporations

David Allardice
Miller Titerle LLP

Communicating to Attract Business & Economic Development

Dan Donovan
Ottawa Life Magazine; NRG-FX Inc.

Export Development Canada Succession Plan - "A Business Anchored Approach"

Susanne Laperle
Export Development Canada

Turning Training and Development into Business Results

Barry Barnes
ESOP Builders Inc./The Crystalpines Group

Developing Leaders for Future Business Development

Nic Tsangarakis
MICA Consulting Partners

Transforming Business with a Leadership Succession Plan

Robert Hedley
Maple Leaf Foods Inc.

Leadership Development as a Competitive Business Strategy

J.P. Perron
Ceridian Canada Ltd.

Registration: To reserve your place, call Federated Press toll-free at 1-800-363-0722. In Toronto, call (416) 665-6868 or fax to (416) 665-7733. Then mail your payment along with the registration form. Places are limited. Your reservation will be confirmed before the course.

Location: Metropolitan Hotel Vancouver, 645 Howe Street, Vancouver, BC, V6C 2Y9

Conditions: Registration covers attendance for one person, the supplementary course material as described in this document, lunch on both days, morning coffee on both days and refreshments during all breaks. The proceedings of the course will be captured on audio or video. Multimedia proceedings with all slides and handouts can be purchased separately on a CD-ROM which will also include the course material.

Time: This course is a two-day event. Registration begins at 8:00 a.m. The morning sessions start promptly at 9:00. The second day ends at 5:00 p.m.

Cancellation: Please note that non-attendance at the course does not entitle the registrant to a refund. In the event that a registrant becomes unable to attend following the deadline for cancellation, a substitute attendee may be delegated. Please notify Federated Press of any changes as soon as possible. Federated Press assumes no liability for changes in program content or speakers. A full refund of the attendance fee will be provided upon cancellation in writing received prior to February 18, 2014. No refunds will be issued after this date.

Discounts: Federated Press has special team discounts. Groups of 3 or more from the same organization receive 15%. For larger groups please call.

Payment must be received prior to February 24, 2014

Phone: 1-800-363-0722 Toronto: (416) 665-6868 Fax: (416) 665-7733

TO REGISTER FOR 2ND MINI LLB FOR ABORIGINAL LEADERSHIP

Name _____
 Title _____ Department _____
 Approving Manager Name _____
 Approving Manager Title _____
 Organization _____
 Address _____
 City _____ Province _____ Postal Code _____
 Telephone _____ Fax _____ e-mail _____
 Please bill my credit card: AMEX VISA Mastercard
 # _____ Expiration date: ____ / ____
 Signature : _____
 Payment enclosed: Please invoice. PO Number: _____

WHEN CALLING, PLEASE MENTION PRIORITY CODE: MAIL COMPLETED FORM WITH PAYMENT TO:
 Federated Press P.O. Box 4005, Station "A"
 Toronto, Ontario M5W 2Z8

MLAL1403/E

REGISTRATION COSTS

NUMBER OF PARTICIPANTS:
 COURSE: \$1975
 COURSE + PROCEEDINGS CD-ROM:
 \$1975 + \$175 = \$2150
 PROCEEDINGS CD-ROM: \$599
 PROCEEDINGS plus multimedia presentations:
 \$799
 NOTE: Please add 13% HST to all prices.
 Proceedings CD-ROM will be available 30 days
 after the course takes place
 Enclose your cheque payable to
 Federated Press in the amount of:

 GST Reg.# R101755163
 PBN#101755163PG0001
 For additional delegates please duplicate this form
 and follow the normal registration process